

# Managed Services

## Discovery & Asset Management

### KNOW THE STORY OF YOUR IT INVESTMENTS

For many organizations, it is a challenge to reliably maintain visibility of their entire asset estate, consistently access accurate performance and configuration data, and easily understand the impact of making a change to IT environments. Without trained in-house staff, sufficient internal resources, and effective processes to discover and monitor all IT assets within their IT infrastructure, organizations lack the ability to reliably know asset dependencies and ensure assets are correctly patched, up to date, compliant, and performing in a consistent, secure, and effective manner. Flycast Partners offers a quick, cost-effective way to maximize IT investments across complex IT environments. Acting as the eyes and ears overseeing your technology, our ITIL-certified team has years of experience supervising IT Asset Management initiatives, allowing organizations to know accurately and consistently the story of the assets supporting their services.

- Visualize a meaningful picture of assets and configurations
- Track asset lifecycles accurately
- Establish effective and secure best practices
- Provide a single, truthful source of all physical and virtual assets
- Ensure IT assets are performing as intended

Flycast Partners reduces the strain on organizational resources, allowing staff to focus on other key efforts while IT Asset Management tasks are being accomplished securely and successfully. Instead of living with little to no visibility, organizations possess a holistic understanding of its IT infrastructure, ultimately resulting in IT environments performing more efficiently, consistently, and securely.

### AUTOMATED DATA COLLECTION

- Physical Devices
- Virtual Assets
- Hardware Configurations
- Software Attributes
- Asset Relationships
- Installed Certificates
- Application Dependencies
- Device Connectivity

### THE VALUE OF UNDERSTANDING YOUR ASSETS

With our assistance, tested methodology, and knowledge of best practices, organizations can possess comprehensive visibility across IT environments, providing the value of understanding hardware and software assets accurately and consistently. Without this granular level of detail, the technology powering your business is put at risk from a security, cost, and productivity standpoint.

Until now, Discovery tools and the technology to understand every IT asset have remained out of reach for many organizations due to price point. With our Discovery and Asset Management offerings, small- and medium-sized organizations can implement an effective solution, take advantage of standardized practices, and realize cost-benefits immediately. Without purchasing additional internal resources or hiring new technicians, affordable options are available to centrally manage an automated, up-to-date inventory of all IT assets with descriptive performance and configuration data.

### Server and Asset Discovery as a Service

With the ability to perform scheduled or automatic Discovery across IT environments accurately and reliably, your organization has complete visibility of all physical and virtual assets.

- Know the location of all IT assets
- Access key OS attributes and device-specific hardware details easily
- Identify unnecessary and duplicate purchases
- Determine the value and condition of IT assets
- Detect missing resources and assets that can be redeployed
- Verify data discrepancies
- Reduce internal auditing requirements
- Remove manual processes to increase accuracy and efficiency
- Improve asset performance and system consistency
- Understand the assets required now and in the future
- Forecast more accurately and make cost-effective budgetary decisions

## COMPLETE PHYSICAL AND VIRTUAL COVERAGE



**Data Center**  
Hypervisors  
Storage  
Databases  
Application



**Network**  
Switches  
Routers  
Firewalls  
Load Balancers



**Edge**  
Desktops  
Printers  
VoIP Handsets  
IoT  
Hand-helds



**Cloud**  
Virtual Servers  
Storage  
Databases  
Applications  
Security Groups

# Managed Services

## Discovery & Asset Management

### IT Asset Management as a Service

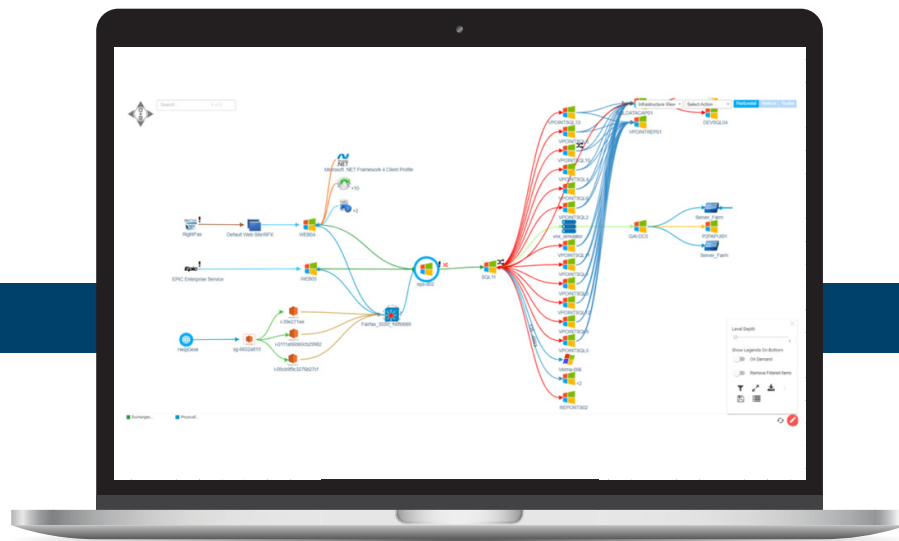
By monitoring every element within your asset estate, Flycast Partners ensures your organization has the ability to understand the performance and health of IT assets, track asset allocation from procurement to disposal in an efficient and secure manner, and monitor asset lifecycles at granular levels, establishing a clear understanding of system health.

- Maintain visibility of all physical and virtual assets
- Ensure IT assets are up to date, compliant, and patched correctly
- Proactively address IT Security and compliance risks
- Link support and warranty data to individual assets and bulk purchases
- Know IT assets out of warranty, out of support, and due for renewal
- Eliminate manual efforts for managing assets
- Improve Software License Management
- Pinpoint unused and incorrectly assigned software licenses easily
- Track software usage more easily and consistently
- Identify underutilized hardware and software assets more efficiently
- Uphold SLAs more successfully
- Manage vendor and contract information more effectively
- Improve decision-making for deployments and purchases
- Create auditing reports more accurately and quickly

### Dependency Mapping and CMDB as a Service

Our support provides automated Discovery to populate and maintain an effective CMDB using accurate data, enabling your organization to understand how assets interact with one another by accessing a comprehensive dependency map of on-prem, cloud-based, and hybrid services.

- Know app dependencies, business services, and ITSM relationships
- Follow ITIL-compliant Service Asset and Configuration Mgmt practices
- Access network and storage topologies for a granular view
- Analyze impact and risk before making a change
- Identify critical service assets and single points of failure
- Be alerted of current and potential issues and service disruptions
- Have visibility into all open, pending, and completed asset changes
- Know outage location and notify the right support team automatically
- Perform root cause analysis faster and more reliably
- Determine unsecured vulnerability points more easily
- Minimize risk-factors, security gaps, and potential threats
- Reduce outages and improve MTTR and MTBF
- Integrate seamlessly with cloud solutions, ITSM platforms, and CMDBs
- Access a full audit history and versioning of all CI updates



*Service Mapping Visualization Example*